

PASSION FOR EXCELLENCE
DRIVING GROWTH



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Al Imtiaz portfolio continues recovery in 2022

Key Financial Metrics

KD 8.1

Income from
Operating Activities
(M)

KD 2.8

EBITDA
(M)

KD 1.0

Parent Net Profit
(M)

1.0 fils

Earnings Per
Share

KD 283.3

Total Assets
(M)

KD 83.2

Total Liabilities
(M)

KD 176.1

Parent Equity
(M)

172 fils

Parent Book
Value Per Share

Key Financial Ratios

1.1%

Income from Operating
Activities Growth % (Y-
o-Y)

2.3%

Return on Equity¹
%

19.3%

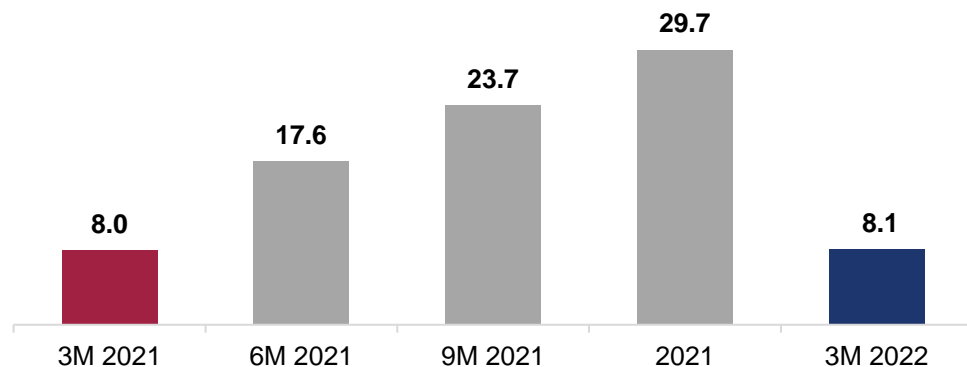
Net Profit to
Operating Income %

1.5%

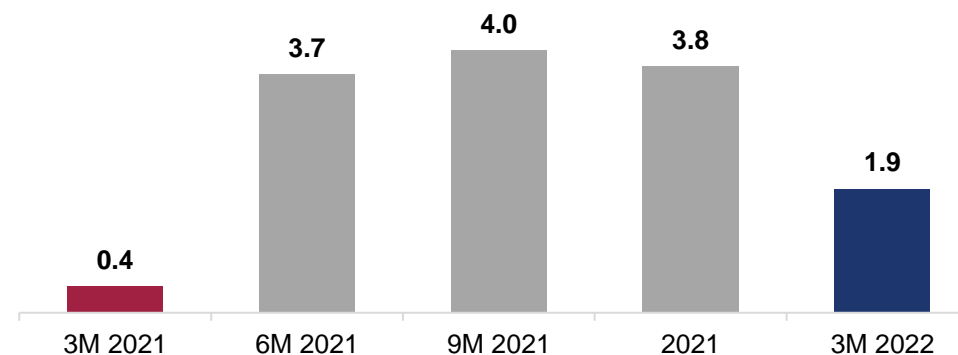
Return on Assets¹
%

Contributions for some of the key portfolio assets are consolidated in AIIG on a quarter-lag basis.

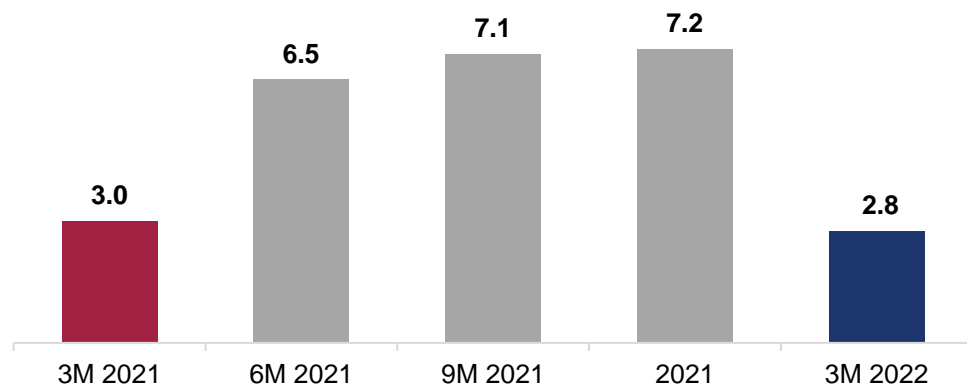
Income from Operating Activities



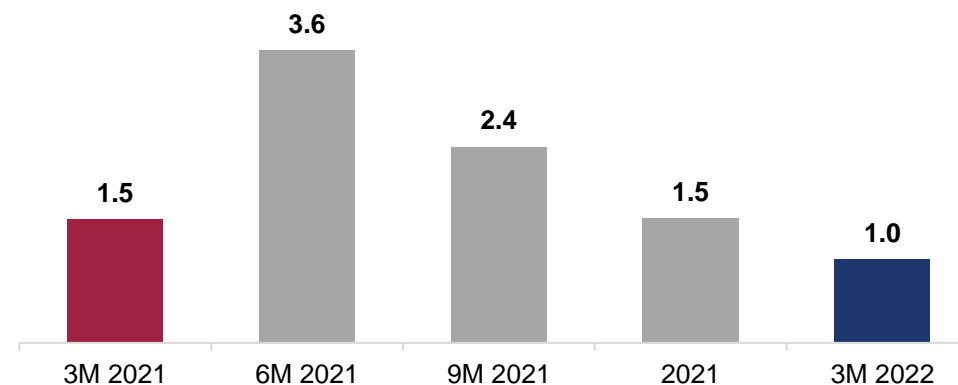
Net Income from Operating Activities



EBITDA

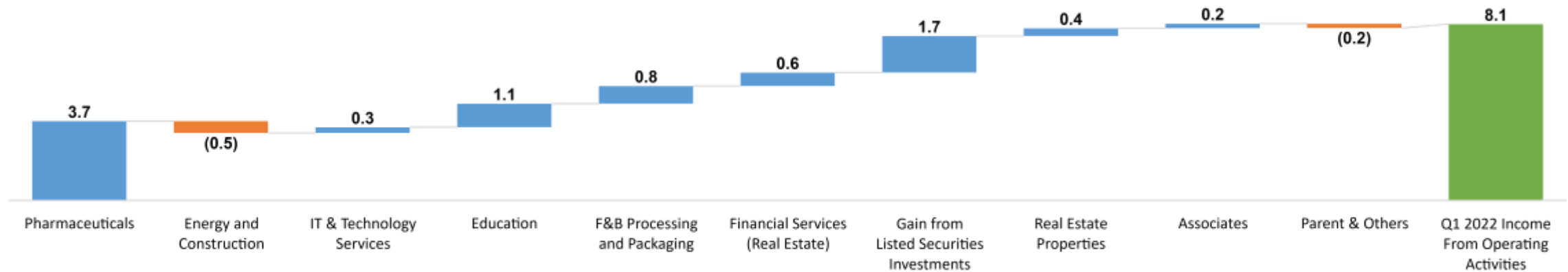


Parent Net Profit



Q1 2022 Operating Income Key Drivers

Q1 2022 Income from Operating Activities – KD 8.1 M



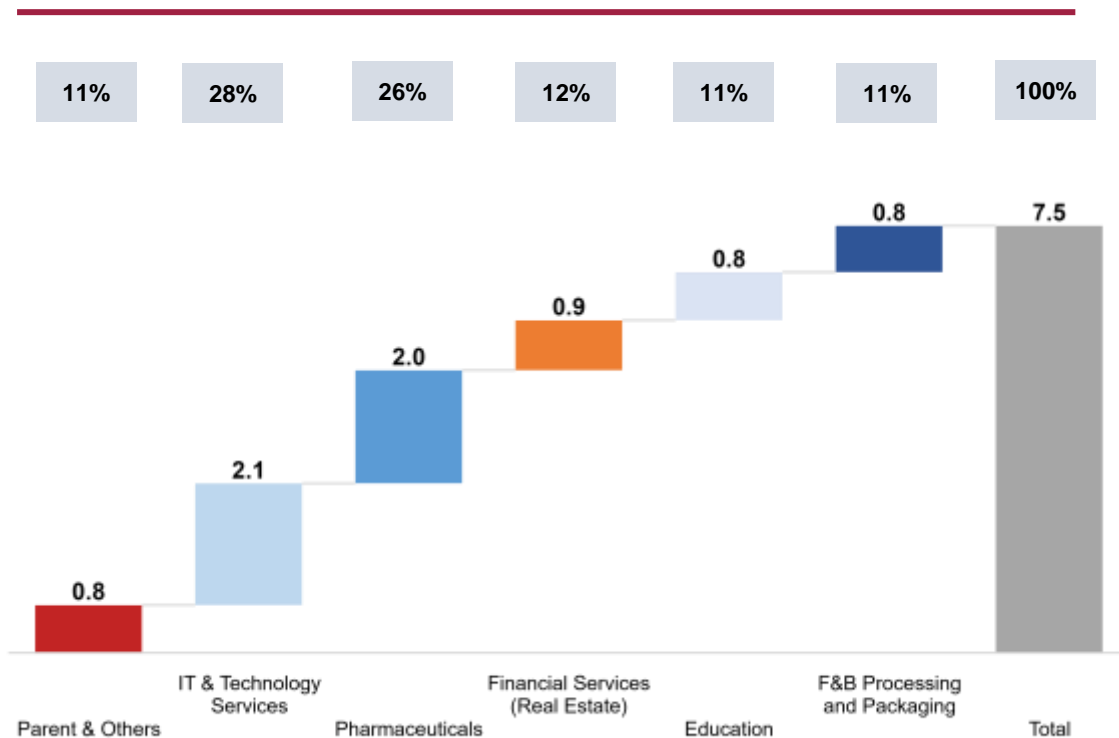
Performance Discussion

- Total Income from Operating Activities improved 1.1% y-o-y to KD 8.1 M in Q1 2022 from KD 8.0 M in Q1 2021.
- Net Income from Operating Activities jumped 369% y-o-y to KD 1.9 M in Q1 2022, compared to KD 0.4 M in Q1 2021.
- Net Profit from Continuing Operations reached KD 1.6 M in Q1 2022, compared to a loss of KD 0.7 M in Q1 2021.
- Net Profit attributable to Parent company reached KD 1.0 M in Q1 2022, compared to KD 1.5 M in Q1 2021.
- The Group has recognized dividend income amounting to KD 1.4 M in Q1 2022.
- During the period, the Board of directors has approved the distribution of cash dividends of 9% of the nominal value of the share by 9 fils per share for the year ended 31 December 2021.

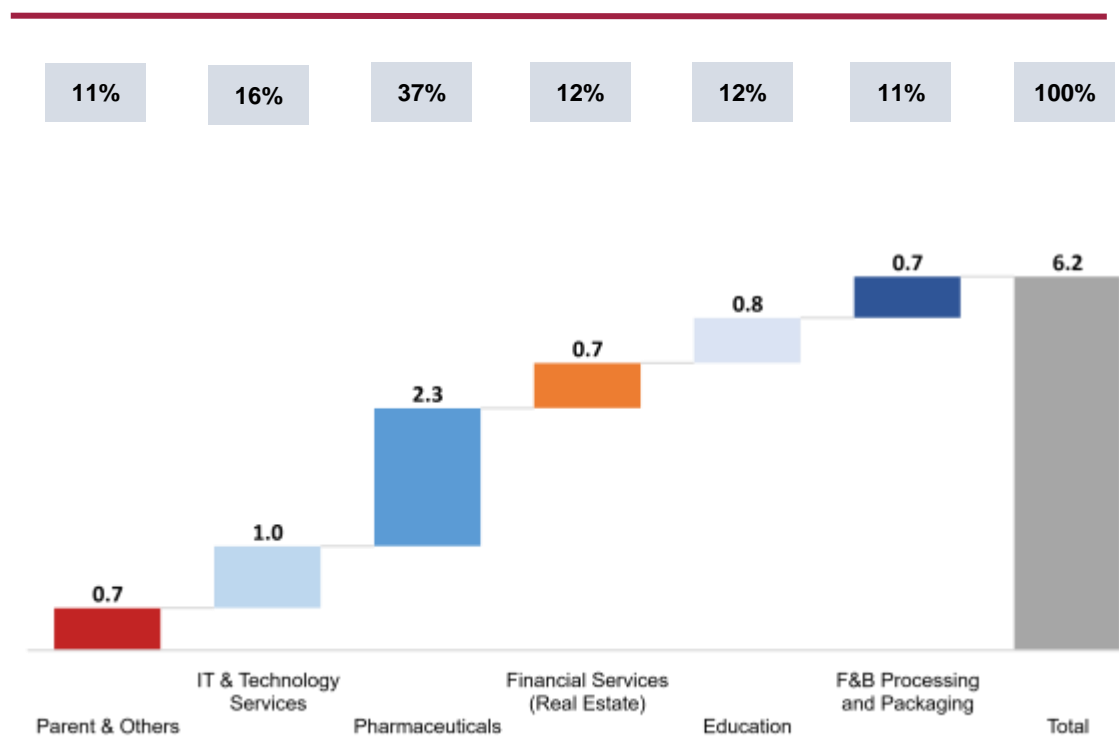
Q1 2022 Expenses from Operating Activities

Operating Expenses dropped by 18% y-o-y to KD 6.2 M in Q1 2022 mainly on lower expenses in the IT Solutions sector

Operating Expenses Q1 2021 KD 7.5 M



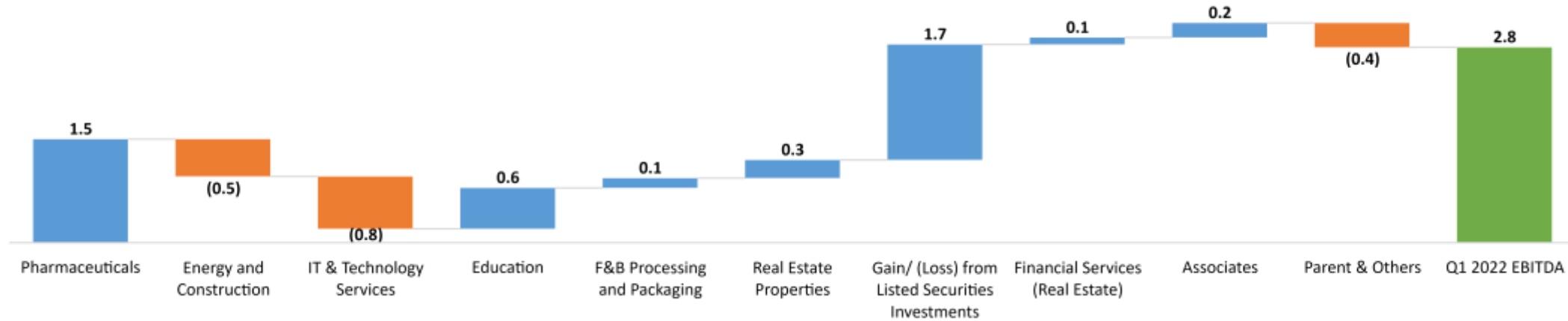
Operating Expenses Q1 2022 KD 6.2 M



Q1 2022 EBITDA

EBITDA reached KD 2.8 M in Q1 2022 compared to KD 3.0 M in Q1 2021, slightly impacted by pre-operating expenses in the IT Solutions sector.

Q1 2022 EBITDA – KD 2.8 M

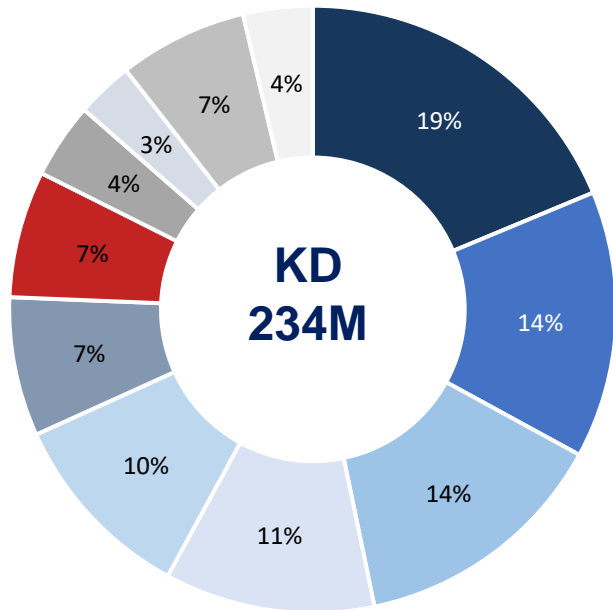


Q1 2021 EBITDA – KD 3.0 M



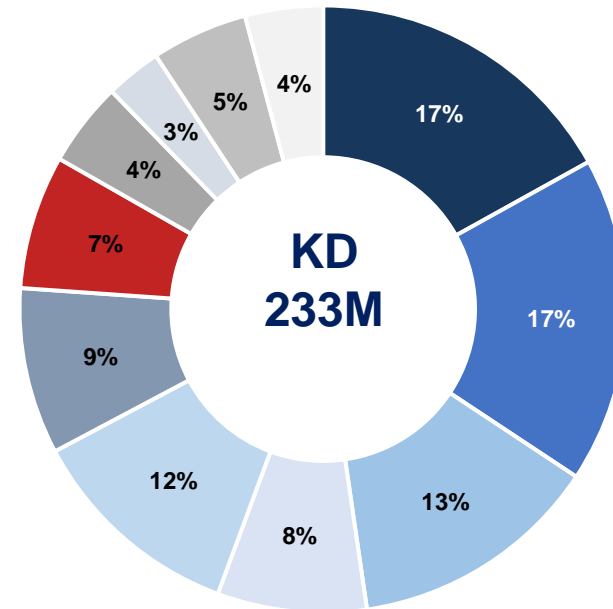
Balanced Portfolio with Sectorial Diversification

Portfolio NAV as on Mar-21



- IT & Technology Services
- Real Estate Properties
- Financial Services (Real Estate)
- Listed Securities Investments
- Pharmaceuticals
- Associates
- Energy and Construction
- Education
- F&B Processing and Packaging
- Parent & Others
- Cash & Equivalents

Portfolio NAV as on Mar-22



- IT & Technology Services
- Real Estate Properties
- Financial Services (Real Estate)
- Listed Securities Investments
- Pharmaceuticals
- Associates
- Energy and Construction
- Education
- F&B Processing and Packaging
- Parent & Others
- Cash & Equivalents

NAV remained flat in Q1 2022 at KD 233 M compared to KD 234 M in Q1 2021

1. Portfolio NAV is calculated based on a mix of carrying value and book value for listed subsidiaries and fair value for real estate properties

Key Commitments

Environment

Achieve business goals and continuity in a way that minimizes harmful effect on the environment

Society

Act ethically in accordance with Islamic and general laws & customs to ensure sustainable development of employees & society

Governance

Set transparent and clear policies to separate authority between the BOD and Executives, and facilitate decision-making

Key Initiatives

- Continue and enhance our program for **Recycling electronic and plastic waste** across the group
- Adopting a new **energy saving lighting system** in Al Dhow Tower (70% - 90% energy consumption savings)
- Backing the Kuwaiti **Autism Society**
- Backing the Kuwaiti **Heart Association**
- Sponsoring the National **Cancer Awareness Campaign** and carrying out **blood donation campaigns**
- Supporting **poverty eradication** through Zakat & Tatheer Initiatives
- Safe and secure **work environment**
- Conducting **motivational lectures** in creating a healthy work environment
- 2/7 **Board members are independent**
- Non-executive **audit committee members**
- Independent **Fatwa / Shari'a Board**
- 2/4 nomination & remuneration committee members are **non-executives**, & 1 member is **independent**
- Effective **fraud risk control policies**



Aligning **values & strategy** with **responsible & ethical** business practices.

2877 full-time employees

20 different nationalities

700 (24%) are women

Segment Reporting

(KD M)	Q1 22 End	
	Mar-22	Mar-21
IT & Technology Services	0.3	2.8
Financial Services (Real Estate)	0.6	(0.1)
Energy and Construction	(0.5)	0.1
Pharmaceuticals	3.7	3.5
Associates	0.2	0.1
F&B Processing and Packaging	0.8	0.6
Education	1.1	0.9
Gain (Loss) from Listed Securities Investment	1.7	(0.3)
Parent & Others	0.2	0.4
Income from Operating Activities	8.1	8.0
Operating Expenses	(6.2)	(7.6)
Net income from Operating Activities	1.9	0.4
Other Expenses and revenues	(0.3)	(1.1)
Discontinued Operation	0.0	2.4
Non-Controlling Interests	(0.5)	(0.1)
Net Profit Attributable to Parent Company	1.0	1.5

Income Statement

(KD M)	Q1 22 End	
	Mar-22	Mar-21
Gross Profit from Subsidiaries	6.7	8.4
Net investment profit (loss)	2.0	(0.1)
Changes in FV of investment properties	0.1	(0.0)
Selling investment properties	0.1	0.0
Rental Income	0.5	0.6
Associate	(0.3)	0.1
Impairment loss and other net provisions	(1.0)	(1.0)
Income from Operating Activities	8.1	8.0
General and administrative expenses	(4.7)	(5.6)
Selling and marketing expenses	(1.5)	(1.6)
Other Operating expenses	0.0	(0.4)
Net Income from Operating Activities	1.9	0.4
Depreciation and amortization	(0.4)	(0.4)
Finance charges	(0.7)	(1.0)
Other Income	0.8	0.2
Profit (Loss) from Operations	1.6	(0.7)
Profit from Discontinued Operations	0.0	2.4
Tax	(0.0)	(0.0)
Profit for the Period	1.6	1.6
Net Profit Attributable to Parent Company	1.0	1.5
Net Profit (Loss) Attributable to Non-Controlling interests	(0.5)	(0.1)
Basic and Diluted EPS to Parent (fils)	1.0	1.5

Balance Sheet

(KD M)	Mar-22	Mar-21
Cash and Cash Equivalents and Term Deposits	23.8	24.8
Financial Assets at Fair Value through Profit or Loss	29.7	36.7
Accounts Receivable	35.1	43.1
Other Assets	7.8	10.0
Properties under Development	1.3	1.3
Financial Assets at Fair Value through Other Comprehensive Income (OCI)	19.5	15.4
Investment in Associates	37.9	34.2
Investment Properties	35.7	45.7
Property, Plant and Equipment	23.7	23.3
Intangible Assets	58.5	58.8
Wakala Investments	10.3	0.0
Total Assets	283.3	293.5
Bank Facilities	8.5	7.1
Accounts Payable and Other Credit Balances	37.5	33.4
Finance Lease Obligation	0.9	1.4
Murabaha and Wakala Payable	30.8	39.3
Provision for End of Service Indemnity	5.5	4.7
Total Liabilities	83.2	85.9
Shareholder's Equity	176.1	183.8
Non-Controlling Interests	24.0	23.8
Total Equity	200.1	207.6
Total Liabilities and Equity	283.3	293.5
Book Value Per Share (fils)	195	200

Capital Structure

(KD M)	Mar-22	Mar-21
Short Term Debt	19.6	21.2
Long Term Debt ¹	20.7	26.6
Total Debt	40.2	47.8
Total Equity	200.1	207.6
Total Debt / Equity	0.20x	0.23x



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